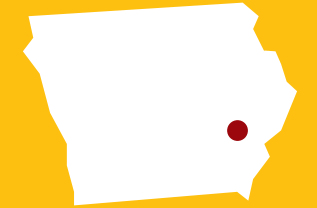


# Serving Customers for Success

Eldon C. Stutsman, Inc.  
Hills, Iowa



## 5 REASONS TO LOVE THIS FACILITY

**1 90-YEAR ANNIVERSARY**  
Since 1934, Stutsmans has provided high-quality products and services with 76 of those years at their main location in Hills, Iowa.

**2 DIVERSITY IN ONE LOCATION**  
Seven of the eight Stutsman divisions are operated at this headquarters, making it a one-stop-shop.

**3 PRIME LOCATION**  
Being located right next to the rail and close to I-80 and I-218 allows the business to nimbly serve customers in southeast Iowa, the Midwest and across the country.



**4 AGRONOMY FACILITY IMPROVEMENTS**  
The most recent facility upgrade was an overhaul of the dry fertilizer shed designed to meet wholesale and retail needs. While their liquid plants have long enjoyed automation, it is a welcome improvement in speed and accuracy for their dry products.

**5 A HARD DEADLINE**  
The tight turnaround from tear down of the previous facility at the end of the spring season and needing a fully functional facility by fall was not an easy feat. Working with Marcus Construction made it possible.



### A NEEDED IMPROVEMENT

Stutsmans made the decision during the fall of 2021 to update their Hills, Iowa, dry fertilizer facility. This 4,149-ton addition would allow the business to better serve its customers.



### MAXIMIZING SPACE

The new dry fertilizer shed now has the ability to hold 25 more railcars, all within the same footprint of the existing building.



### INCREASED SPEED

The company doubled their receiving process speed to 250 tons per hour and improved batch speed to 9 tons per minute. Until the facilities were completed, blending speed had not increased since 1972.



### BETTER BLENDING

The new blender is rated at 16 tons per batch, replacing the old 10-ton blender. Now all straight truck loads can be mixed in one batch.



### MORE WEIGH HOPPERS

Adding seven fully automated weigh hoppers feeding the new blender, instead of one hopper, has been a significant improvement in capabilities.

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